

IPG New Product Channel Sales Guide

Mono

Single function



HP LaserJet P1005 Printer

WHAT DO YOU HAVE TO SAY?

Launch:
Jan 2008
Replaces:
**HP LaserJet
1018**

From £59 Ex. VAT

Part No	Model
CB410A	HP LaserJet P1005

Key features

- 150 sheet input
- USB 2.0 Hi Speed
- 2MB memory
- FastRes 600
- Host based
- 266MHz processor
- 700 page introductory cartridge

What's new?

- 14 ppm (HP LaserJet 1018: 12 ppm)
- <8.5 seconds first page out (HP LaserJet 1018: 10 seconds)
- New chemically prepared toner
- Ultra compact size W 347mm x D 224mm x H 194mm (HP LaserJet 1018: 370mm x 242mm x 209mm)
- 5,000 pages per month (HP LaserJet 1018: 3,000)

Target customers

1. Personal office (1 - 3 people)
2. Small businesses
3. Home office

Why choose this printer?

Do you have a limited budget but want peace of mind?

LaserJet quality and reliability at an incredibly low price.

Limited space?

A small and quiet device that can be placed anywhere.

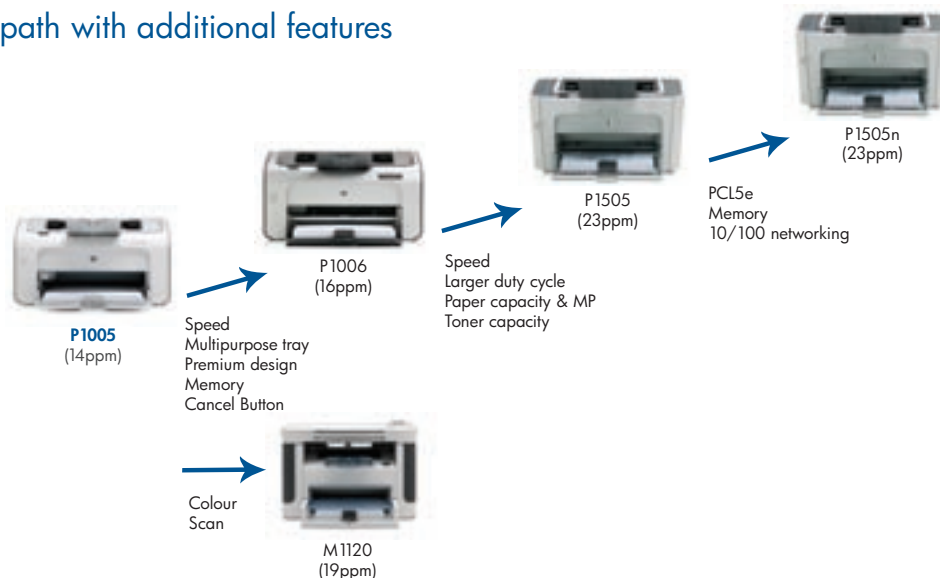
Do you require simplicity and reliability?

Easy to set-up, use, and maintain; ideal with little or no IT support.

Need to produce professional documents?

Capability to print quality and text-heavy documents.

HP LaserJet sell-up path with additional features



Competitor comparison¹

	HP LJ P1005	Epson 6200L	KMinolta 1400W	Lexmark E120n
Save time and improve productivity				
Processor	266 MHz	48 MHz	48 MHz	183 MHz
First page out	9 seconds	21 seconds	23 seconds	20 seconds

¹based on internal HP testing

Marketing information



Product images

For your own customer communications, you may wish to include product photography. So to help you find the right images quickly and easily in the HP Image and Video Library (HP IVL), detailed below are product shots together with the HP Document Number. To access the HP IVL please go to www.hp.com/go/ivl

Top view G6563018042007	Front view G6563002042007	Side view G6563005042007	Side view G6563003042007
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Main image: G7354005072007

Ordering Information

Supplies	
CB435A	HP LaserJet Black Print Cartridge (1,500 standard page yield)*
Media Supplies	
CHP110	HP Office Paper 80 g/m ² -A4/210 x 297 mm/500 sheet
CHP210	HP Printing Paper 80 g/m ² -A4/210 x 297 mm/500 sheet
CHP810	HP Recycled Paper 80 g/m ² -A4/210 x 297 mm/500 sheet

HP Care Packs

UG206E	HP Standard Exchange, Hardware Support, 3 year
UG086E	HP Next Day Exchange, Hardware Support, 3 year (Consumer)

Networking/ Communication

Q6275A	HP USB Network Print Adapter
HP External Print Servers	
J7942G	HP Jetdirect en3700 External Print Server (USB, 10/100TX)
J7988G	HP Jetdirect en1700 External Print Server

J7951G HP Jetdirect ew2400 802.11g Wireless and Fast Ethernet External Print Server

Miscellaneous Accessories

Q6259A HP Wireless Printing Upgrade Kit

For a complete list of supplies, accessories and services, please refer to <http://www.hp.com/uk/smb>

*ISO/IEC 19752 standard for toner cartridge yield

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