

PagePack is the simple way to plan and control copy and print costs in your company – *with no hidden extras.*

PagePack is an all-inclusive, fixed price service agreement that combines class-leading service with all your Xerox toner supplies in one simple contract.





Peace of mind, quality assurance and no variable bills – PagePack is simple, flexible and tailored to your print needs.

Simple and Flexible

- Based on your estimated page volume, we will help you determine a Service and Toner Supplies Plan that perfectly suits your needs.
- Easily understandable contract that is automatically renewed on its anniversary
- One fixed quarterly payment covers our class-leading, on-site maintenance and servicing as well as all your toner supplies.
- Any page volume over and above your contract commitment is charged at a flat rate per page.
- eSupplies toner ordering and monitoring – simply go on-line to order and your toner supplies will be delivered to your door.

Peace of Mind and Value for Money

- Xerox maintenance and on-site servicing ensures your equipment delivers optimum print quality and total dependability.
- You benefit from predictable and fixed quarterly payments, allowing you to accurately budget your print costs.
- Page volume above your contract band is easily accommodated within the agreement.
- With all toner supplies included, you don't need to worry about print area coverage on your documents.

Eligible products for PagePack

If you purchase any of the new Xerox copiers or multi-function systems over 16 pages per minute, branded CopyCentre™, WorkCentre® or WorkCentre® Pro, you can benefit from the simplicity, flexibility and value of PagePack. Now also available on Phaser 7750.

Partner Details

Why PagePack?

Compared to many traditional agreements PagePack has significant benefits.

Customer Challenges	PagePack
Complex	Simple
Possible complex contract set-up	Straightforward contract
Bills may not be timely and may be inaccurate	Predictable bills
Bills are pro rata	Payments are quarterly and fixed
Meters need to be read monthly or quarterly	One billing meter reading per year
Variable bills	No variable bills during the year
Inflexible	Flexible
Limited opportunity to change contract	Contract volume plan can be changed or upgraded annually
	Multiyear contracts – one, three, four or five years
Difficult	Easy
Budgeting is difficult	Fixed quarterly bills allow for accurate budgeting
Limited volume plan options	Choose contract to suit your requirement
Separate plans for service and supplies	Bundled service and toner supplies in one contract
Excess supplies on hand	Order supplies on-line, only when you need them
Cost	Total cost of ownership
Uncontrolled purchase of toner	Understand true cost of ownership
Penalised for high print coverage on documents	Quarterly charges are not affected by high toner coverage

What is the next step?

- 1 Analysis of your office page volume
- 2 Selection of a plan based on your annual page volume
- 3 Simplification of your business with one fixed payment per quarter

